



Where To Find The Best Prices On Used Cars?

CarGurus Regional Used Car Price Study: July 2014

(U.S. Cities Below Are Ranked Least Expensive To Most Expensive)

Rank	U.S. Metro Area	% Difference vs. Nat'l Average*
1	Miami, FL	-8.02%
2	Cleveland, OH	-5.75%
3	New York, NY	-5.65%
4	Stamford, CT	-5.50%
5	Akron, OH	-4.96%
6	Detroit, MI	-4.16%
7	Hartford, CT	-3.78%
8	Providence, RI	-3.49%
9	Boston, MA	-3.36%
10	Worcester, MA	-3.19%
11	Toledo, OH	-3.07%
12	Scranton, PA	-2.81%
13	Buffalo, NY	-2.72%
14	Pittsburgh, PA	-2.27%
15	Allentown, PA	-2.24%
16	Chicago, IL	-2.16%
17	Dallas, TX	-2.14%
18	Minneapolis, MN	-2.13%
19	Rochester, MI	-2.10%
20	Sarasota, FL	-2.09%
21	Philadelphia, PA	-1.99%
22	Tampa, FL	-1.93%
23	Columbus, MO	-1.73%
24	Orlando, FL	-1.65%
25	Houston, TX	-1.56%
26	Washington D.C.	-1.29%
27	Albany, NY	-1.20%
28	Oklahoma City	-1.04%
29	Cincinnati, PA	-0.78%
30	Springfield, MA	-0.75%
31	Milwaukee, WI	-0.68%
32	Grand Rapids, MI	-0.60%
33	Syracuse, NY	-0.46%
34	Salt Lake City, UT	-0.43%

35	San Antonio, TX	-0.43%
36	Provo, UT	-0.34%
37	Austin, TX	-0.19%
38	Dayton, OH	-0.14%
39	Baltimore, MD	-0.12%
40	New Orleans, LA	0.13%
41	Lexington, KY	0.17%
42	Tulsa, OK	0.26%
43	Atlanta, GA	0.43%
44	Madison, WI	0.65%
45	Jacksonville, FL	0.66%
46	Fort Wayne, IN	0.90%
47	Harrisburg, PA	1.38%
48	Phoenix, AZ	1.45%
49	Charlotte, NC	1.61%
50	Kansas City, MO	1.67%
51	Louisville, KY	1.69%
52	Virginia Beach, VA	1.77%
53	Indianapolis, IN	1.77%
54	Denver, CO	1.80%
55	Colorado Springs, CO	1.90%
56	Los Angeles, CA	2.01%
57	Nashville, TN	2.08%
58	Richmond, VA	2.10%
59	Des Moines, MO	2.12%
60	Baton Rouge, LA	2.13%
61	Tucson, AZ	2.60%
62	Boise, ID	2.68%
63	Birmingham, AL	2.72%
64	Raleigh, NC	2.83%
65	San Diego, CA	2.85%
66	Portland, OR	2.96%
67	Saint Louis, MO	2.99%
68	San Francisco, CA	3.00%
69	Chattanooga, TN	3.01%
70	Shreveport, LA	3.10%
71	Oakland, CA	3.29%
72	Las Vegas, NV	3.43%
73	Columbia, SC	3.45%
74	Augusta, GA	3.49%
75	San Jose, CA	3.56%
76	Lincoln, NE	3.58%
77	Montgomery, AL	3.74%
78	Greenville, NC	3.80%

79	Corpus Christi, TX	3.93%
80	Greensboro, NC	4.20%
81	Knoxville, TN	4.27%
82	Charleston, SC	4.50%
83	Memphis, TN	4.66%
84	Sacramento, CA	5.05%
85	Pensacola, FL	5.17%
86	Stockton, CA	5.18%
87	Wichita, KS	5.46%
88	Mobile, AL	5.74%
89	Little Rock, AR	5.79%
90	Reno, NV	5.85%
91	Bakersfield, CA	6.17%
92	Jackson, MS	6.56%
93	Albuquerque, NM	6.96%
94	El Paso, TX	7.08%
95	Seattle, WA	7.28%
96	Fresno, CA	7.85%

METHODOLOGY: CarGurus (www.cargurus.com) is a leading automotive shopping and research site that helps users search for car listings and find great deals from the most reputable dealers in their local area. For this July 2014 study, CarGurus analysts studied Instant Market Value (IMV) data on more than 4 million used cars listed for sale in the largest metro areas in the contiguous U.S.. Analysts compared prices on used cars (model years 2001+) in each metro area to the nationwide average for comparable vehicles, then averaged the price differences for the cars studied to determine an overall percentage difference for each city versus the national average. Metro areas are defined as the area 50 miles around the city center. For more information, please contact pr@cargurus.com.